

ASHISH RAMTEKKAR

itsashiish@gmail.com | +91 91379 85580 | Mira Bhayandar, MH | linkedin.com

CAREER OBJECTIVE

Results-driven Business Analyst with experience in government tendering, bid management, and IT project coordination. Skilled in handling end-to-end tender lifecycles, compliance documentation, and stakeholder alignment. Passionate about bridging structured operational processes with AI-driven digital innovation.

PROFESSIONAL EXPERIENCE

Junior Business Analyst — Vidarbha Infotech, Mumbai

May 2025 — Present

- Led end-to-end tender lifecycle across GeM, MahaTender, and CPPP portals including PQ/TQ, documentation, and submissions.
- Drove OEM criteria extraction and technical-commercial alignment ensuring full RFP compliance.
- Coordinated with internal teams and OEMs for proposals, BG/EMD, and post-LOA deliverables.
- Managed documentation, client communication, and tracking of 40+ active tenders.

Web Development Intern — Park Me Safe, Amravati

Dec 2022 — Jun 2023

- Designed and developed responsive UI using HTML, CSS, and JavaScript.
- Created design assets using Canva and Figma; collaborated on UI/UX improvements.
- Assisted in maintenance — implementing features, fixing bugs, and updating content.

Web Development Intern — Coretechive, Virtual

Sep 2022

- Developed responsive UI components using HTML, CSS, and JavaScript.
- Participated in design discussions and contributed to front-end solutions.

Web Designer Intern — SchoolGuru Eduserve Pvt. Ltd., Virtual

May 2019 — Jun 2019

- Created responsive web designs using HTML and CSS.
- Developed HTML email templates for marketing communication.

EDUCATION

B.Tech in Artificial Intelligence | G H Rasoni Institute of Engineering & Technology, Nagpur | 2020 — 2023 | CGPA 8.47 / 10

Diploma in Computer Technology | G H Rasoni Polytechnic College, Nagpur | 2018 — 2020 | 89.66%

Senior Secondary (XII), Science | J. H. Poddar High School & Jr. College | 2018 | 54.46%

PROJECTS

Semantic Segmentation (Feb 2024 — Jun 2024)

Amazon SageMaker implementation for dog/cat pixel segmentation using IIIT-Oxford Pets Dataset. Trained and deployed a managed model end-to-end.

Video Summarization (Aug 2022 — Jun 2023)

Deep learning system extracting concise narratives from lengthy video content using FFmpeg and NLP. Published in IJRST Journal.

Payroll & Attendance System (Jan 2020 — May 2020)

Admin-centric payroll and attendance management built for small-scale organizations with a controlled user base.

SKILLS & COMPETENCIES

Business: Bid Management, GeM / MahaTender / CPPP, RFP Compliance, Stakeholder Coordination, Project Management, Digital Marketing, SEO / SEM, Google Analytics

Technical: Python, AWS SageMaker, Deep Learning, NLP, Computer Vision, Machine Learning, Data Analytics, SQL, PostgreSQL, Tableau

Web & Design: HTML / CSS / JavaScript, React, Node.js, UI / UX Design, Figma, Adobe Photoshop

CERTIFICATIONS

- Google Ads for Beginners — Coursera (2024)
- Introduction to Microsoft Excel — Coursera (2024)
- Plastic Waste Management — NPTEL (2022)
- E-Business — NPTEL (2022)
- Natural Language Processing — NPTEL (2021)

ACHIEVEMENTS & RECOGNITION

- Published AI-based video summarization research in IJISRT Journal.
- Showcased presentation skills in Spark 2023 academic competition.
- 1st Rank at State Level Technical Quiz Competition.
- 2nd Rank in National MSBTE Presentation Competition for Cluster Computing.